

# Sri Sai Balaji Solar Services

SSB is an ISO 9001, 14001 & 45001 certified

A Leading Service Provider for Installing the Solar Banks





## Sri Sai Balaji Solar Services' Mission

- ▼ To achieve global reach in providing best solar solutions & Services to most of the organizations thus by lifting our organization to top position in providing solar services.
- To train our team time to time according to the emerging technology.



#### MEET OUR LEADERSHIP



SSBSS's senior management team has extensive solar experience and is a unique blend of corporate, entrepreneurial and large-size business experience.

#### Leadership:

#### Srinath A

Founder & CEO

4+ years of experience with the past 12 years in solar industry; Experience in Business Development, Strategy, Operations & P&L managements.

0.76+ GWp of projects (Ground and Roof top) execution experience across in India with multiple Corporate firms with mutual benefits.

Srinath holds a BE in Electronics & Communication from S.K. University and MBA in Marketing and Business Operations from BIT, Bangalore.

#### **Mythree HS**

Co-Founder & CFO

2+ years of experience with the past 5 years in solar industry; Experience in Finance, Strategic Planning, Audit and Tax.

Served as Research and Development for the project of ICT in Christ University, Bangalore.

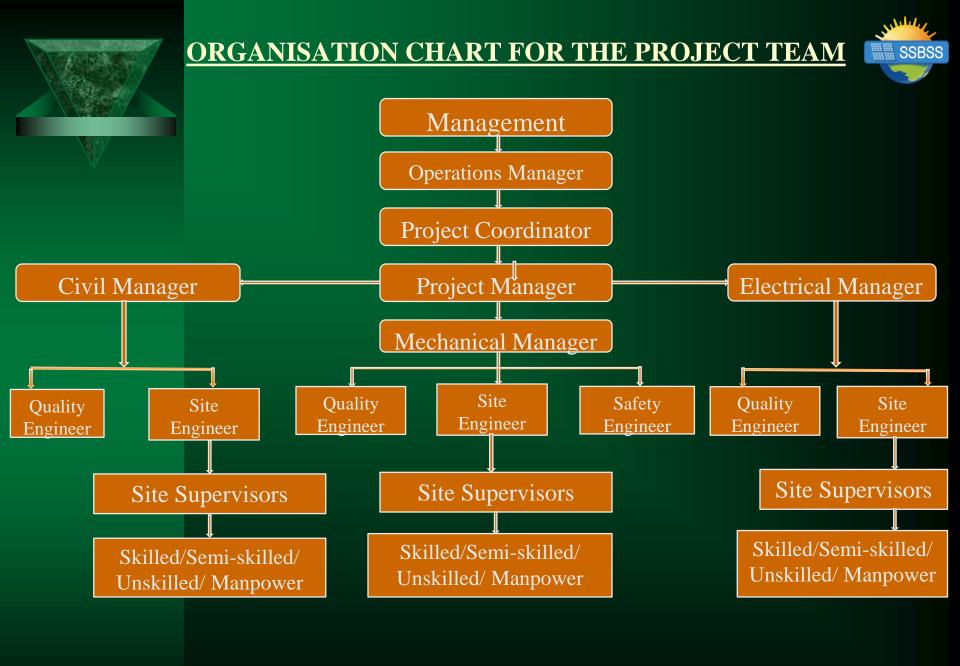
Mythree holds a MCA from VTU University and MBA in Finance from Mysore University, Mysore.



## The Team



- We have a strong team for executing the works of Operation Team, Operations team as Project Coordinator, Project Manager, Assistant Manager, Site engineers, Site Supervisors and Helpers, Electricians to take up turn key projects. As we are providing the service of Land Survey, Civil construction works such as (Structure foundations, Control rooms, Transformer foundations, Roads, Drainages & etc..) Module mounting structure, Module Placing, Inter connections of the Module strings, DC cabling up to Inverter, Earthling and Installation of Water pipe line system for module cleaning system using by Optimizing methodology.
- SSBSS has started the design and is an innovative solar company founded in 2011, with a vision to bring scientific rigor to the design and installation of solar mounting structures, and to promote solar rooftop mounting with indigenous solutions for plethora of requirements. SSBSS is headquartered in Bengaluru, India.
- ✓ Structures were long-perceived as off-the-shelf products, bereft of imagination or innovation. SSBSS changed such perceptions. By introducing project-specific customisations, promoting process-oriented optimisations, and ensuring overall project financial feasibility, SSBSS has fostered grid parity and continues to cater to the nation's dream of a secure energy future.





# Business Concept

- ▼ The global warming is now deeply affecting our living earth. Rising oil price also helps people to be more concerned about saving energy and reduce GHG emissions. Our company is willing to develop effective solutions for solving these issues from the root causes.
- Photovoltaic is the best way to use abundant sunlight to convert electricity for household and commercial usage.
- Our company possesses excellent skills and capabilities in providing complete solar solutions for large, commercial Solar Power Plants of Megawatt scale.



#### Our Major Market Summary For the Ground Mount

- ✓ We have completed the job of structure erection and Modules mounting work for 3MWp along with earthling and DC cabling work up to Inverter room for L&T at Charanka, Pattan in Gujarat.
- ✓ 1.7 MWp of Module Mounting & DC Cabling work up to Inverter room work for Enfinity at Charanka, Pattan in Gujarat.
- ▼ The company has done with all civil foundations for the structure of 100KW grid connection for Ultra Tech Cements, Malkhed, Gulbarga Dist. Karnataka.
- 2.16 MWp of Structure erection and Module mounting work for Solar Semiconductor Power Company India Pvt.Ltd. At Samaikalli, Kutch Dist.Gujarat.
- Supply and Installation of Water pipe line system for module cleaning system using by Optimizing methodology, Earthing & Connections for electrical Panels, Insulating Mats for Control room panels, BHEL, 5MWp at Rawara, Rajasthan.
- 7 MWp of Structure erection and Module placing work for Nuevosol Energy Pvt.Ltd. At Kisnayat Budhan, Bikaner Dist., Rajasthan.
- 2 Mwp of Structure erection and Module placing for Nuevosol Energy Pvt. Ltd. At Ugrass Village, Khara Panchayat, Phalodi Dist, Rajasthan.
- ✓ 6 MWp of Structure erection and Module placing work for Nuevosol Energy Pvt. Ltd. At Charanka Solar Park, Pattan Dist., Rajasthan.
- ✓ 1 Mwp of Roof mounting on Corrugated Sheet-Construction of RCC Ballast Foundations, Structure erection and Module placing for Nuevosol Energy Pvt. Ltd. At Pathanampatty Village, Tirupur Dist., Tamilnadu.



- ✓ 5.5 MWp of Construction of Control Rooms, Transformer foundations & Installation of Water pipe line system for module cleaning system using by Optimizing methodology for Vikram Solar Pvt. Ltd., AT Paniyur Village, Virudhanagar Dist., Tamilnadu.
- ▼ 6 MWp of Supply and Construction of RCC foundation blocks for Mounting structure, Structure erection & Module placing for Nuevosol Energy Pvt. Ltd., ACME, At Khilchipur Village, Rajgurh District, M.P.
- ✓ 1 MWp of Piling foundation for MMS, Supply and Construction of RCC foundation block for Mounting structure, Structure erection & Module placing, for Nuevosol Energy Pvt. Ltd., At Nippo Batteries, Tada Village, Nellore District, A.P.
- ▼ 5 MWp of Supply and Construction of RCC foundation blocks for Mounting structure, Structure for Tata International Limited, At Ganeshpura, Rajgurh District, M.P.
- 6 MWp of Supply and Construction of RCC foundation blocks for Mounting structure, Structure erection & Module placing for Nuevosol Energy Pvt. Ltd., Tata International Limited, At Ganeshpura, Rajgurh District, M.P
- ✓ 10 MWp of Structure erection & Module placing for Nuevosol Energy Pvt. Ltd., Adithya Birla Groups, At Kalwakurthy Village, Mehboobnagar District, A.P.
- ✓ 1 MWp of Structure erection & Module placing for Nuevosol Energy Pvt. Ltd., At Exide batteries, Near Sarjapura, Bangalore, Karnataka.
- 4 MWp of Supply and Construction of RCC foundation blocks for Mounting structure, Structure erection & Module placing for Nuevosol Energy Pvt. Ltd., At Sirgapur, Medak Dist., Telangana.



- ✓ 24 MWp of Construction of Control Rooms, Transformer foundations & Installation of Water pipeline system for module cleaning system using by Optimizing methodology for Vikram Solar Pvt. Ltd., AT Kachalia Village, Agar, Malwa Dist., M.P.
- ▼ 15 MWp of Supply and Construction of RCC foundation blocks for Mounting structure, Structure erection & Module placing for Nuevosol Energy Pvt. Ltd.At Charanka Solar Park, Pattan Dist., Gujarath.
- ▼ 5 MWp of Stake out marking for MMS foundations, Supply and Construction of RCC foundation blocks for Mounting structure, Structure erection & Module placing for Sterling Wilson Pvt. Ltd.,NTPC Project,At NP Kunta Village, Kadiri,Ananthapur Dist. Andhra Pradesh.
- 23 MWp of Stake out marking for MMS foundations, Supply and Construction of RCC foundation blocks for Mounting structure, Structure erection & Module placing for Nuevosol Energy Pvt. Ltd.Azure Power, At Rayalcheruvu Village, Yadiki Town, , Ananthapur Dist. Andhra Pradesh.
- 8 MWp of Stake out marking for MMS foundations, Supply and Construction of RCC foundation blocks for Mounting structure, Structure erection & Module placing for Nuevosol Energy Pvt. Ltd. Premier Solar, KotthuruVillage, Rayachoti Town, Kadapa Dist. Andhra Pradesh.
- ▼ 12.5 MWp of Supply and Construction of RCC foundation blocks for Mounting structure, Structure erection & Module placing for Nuevosol Energy Pvt. Ltd. ACME Solar, Pothukurupalli Village, Rayachoti Town, Kadapa Dist. Andhra Pradesh.



- ▼ 10 MWp of Structure erection & Module placing for Nuevosol Energy Pvt. Ltd. ACME Solar, Ganapathipalli Village, Near Hindupur town, Ananthapur Dist. Andhra Pradesh.
- ✓ 2.2 MWp of Stake out marking for MMS foundations, Supply and Construction of RCC foundation blocks for Mounting structure, Structure erection & Module placing for Pebs Pennar, Gamesha Solar, At Eriyodu Village, Dindugal Town, Dindugal Dist. Tamilnadu.
- ✓ 12 MWp of Stake out marking for MMS foundations, Supply and Construction of RCC foundation blocks for Mounting structure, Structure erection & Module placing for Pebs Pennar, Gamesha Solar, At MinukampattiVillage, Dindugal Town, Dindugal Dist. Tamilnadu.
- 3.3 MWp of Construction of Boundary Fencing, Control Rooms, Transformer foundations, AC & DC cabling work, Unloading all materials from the trucks, Storage and Internal movement from store yard to required work place for Insolare Pvt. Ltd., Near Bijapur, Karnataka.
- 12 MWp of Land leveling, Stake out marking for MMS foundations, Supply and Construction of RCC foundation blocks for Mounting structure, Tracker erection, Module placing, Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Mytrah Energy, Near Gadwal, Telangana.
- 1 MWp of Stake out marking for MMS foundations, Supply and Construction of RCC foundation blocks for Mounting structure, Structure erection, Module placing, Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Nuevosol Energy Pvt. Ltd. Red Earth at Athani Village, Near Bagalkot, Karnataka.
- ▼ 10 MWp of Stake out marking for MMS foundations, Supply and Construction of foundations for Mounting structure, Structure erection, Module placing, Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Ganges Internationale, TTD at Kosuvaripalli Village, Near Thamballapalli, Andhra Pradesh.





- 12 MWp of Stake out marking for MMS foundations, Supply and Construction of RCC foundation blocks for Mounting structure, Structure erection & Module placing for Pebs Pennar, Gamesha Solar, At Minukampatti Village, Dindugal Town, Dindugal Dist. Tamilnadu.
- ✓ 3.3 MWp of Construction of Boundary Fencing, Control Rooms, Transformer foundations, AC & DC cabling work, Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Insolare Pvt. Ltd., Near Bijapur, Karnataka.
- 22.3 MWp of Stake out marking for MMS foundations, Supply and Construction of foundations for Mounting structure, Structure erection, Module placing, Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Nuevosol Energy PVT. LTD. ABG at Belahatti Village, Near Gadag, Karnataka.
- 2 MWp of Construction of Control Room, Inverter Room, Transformer foundations, Stake out marking for MMS foundations, Supply and Construction of RCC foundation blocks for Mounting structure, Structure erection, Module placing, Unloading all materials from the trucks, Storage and Internal movement from store yard to required work place & Installation of Water pipe line system for module cleaning system using by Optimizing methodology for Godrej & Boyce Mfg. Co. Ltd., At NuthanakaluvaVillage, Chittoor Dist., A.P.
- 22.3 MWp of Stake out marking for MMS foundations, Supply and Construction of foundations for Mounting structure, Structure erection, Module placing, Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Nuevosol Energy PVT. LTD. ABG at Punyahalli Village, Near Mulbagal, Karnataka.
- ✓ 20 MWp of Stake out marking for MMS foundations, Supply and Construction of foundations for Mounting structure, Structure erection, Module placing, Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Nuevosol Energy PVT. LTD. Juwi India Renewable Energy at Yelburga Village, Koppal Dist., Karnataka.



- 2 MWp of Stake out marking for MMS foundations, Drilling, Grouting, Supply and Construction of foundations for Mounting structure, Structure erection, Module placing, Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Solis Engineering LLP. Refex Energy at Hagari Bommanahalli Village, BellarDist., Karnataka.
- ✓ 11.5 MWp of Stake out marking for MMS foundations, Supply and Construction of foundations for Mounting structure, Structure erection, Module placing, Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for PEBS Pennar, Aasian Fab Tec at Tupgiti Village, Near Doddaballapura, Karnataka.
- ▼ 3 MWp of Stake out marking for MMS foundations, Supply and Construction of foundations for Mounting structure, Structure erection, Module placing, Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for PEBS Pennar, IBC Solar at Vendapuli Village, Near Madurai, Tamilnadu.
- 20 MWp of Stake out marking for MMS foundations, Supply and Construction of foundations for Mounting structure, Structure erection, Module placing, Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Juwi India Ltd., Lokapur Village, Near Bagalkot, Karnataka.
- 12 MWp of Stake out marking for MMS foundations, Supply and Construction of foundations for Mounting structure, Structure erection, Module placing, Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Grasim Aditya Birla Groups at Avani Village, Near Mulbagal, Kolar Dist., Karnataka.
- 12 MWp of End to end works such as Construction of ICR, Transformer foundation, HT Panel foundation, Pile foundation, Structure & Module erection, AC cabling & DC cabling along with earthing for Ecoren Energy Private Limited., Near Hannur, Karnataka.
- ▼ 33 MWp of Roads (Murram & WBM), for LNT ECC at Dharmapura Village, Near Hiriyur, Karnataka.



- 27 MWp of Structure, Module erection, DC scope work such as cable laying and termination of 4, 50 & 185 Sq.mm, trench excavation, back filling, earthing for structure, equipment, Installation and termination of LA, Scada, WMS. Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Renew Power at Thirumani Village, Near Pavugada, Tumkur Dist., Karnataka.
- 9 MWp of DC scope work such as cable laying and termination of 4 & 240 Sq.mm, trench excavation, back filling, earthing for structure, equipment, Installation and termination of LA, Scada, WMS. Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Azure power at HAL, Koraput Dist., Odissa.
- 26 MWp of Supply and Construction of Pile foundation, Structure, Module erection, DC scope work such as cable laying and termination of 4 & 240 Sq.mm, trench excavation, back filling, earthing for structure, equipment, Installation and termination of LA, Scada, WMS. Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Pebs Pennar, Asian Fab Tec Ltd., at Kyasamballi Village, Near Mulbagal, Kolar Dist., Karnataka.
- 13.68 MWp of Structure, Module erection, DC scope work such as cable laying and termination of 4, 50 & 185 Sq.mm, trench excavation, back filling, earthing for structure, equipment, Installation and termination of LA, Scada, WMS. Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Renew Power at Navalagunda, Near Hubli, Dharwad Dist., Karnataka.
- ▼ 5 Kms of Fencing boundary marking with Stay post, Supply and Construction of foundations for Fencing, Installation of Mesh and Unloading and iternal movement for the required materials from the store yard to workplace for LNT ECC, Near Udumalpet, Tirupur Dist.





- 2 MWp of Supply & Construction of Roads for Aditya Birla Renewables Limited at Hindalco Industries Limited, Eloor Village, Ernakulam Dist., Kerala.
- 2 MWp of Designing, Consultant, Supply & Construction of Water pipeline system for the Module cleaning system for Aditya Birla Renewables Limited at Hindalco Industries Limited, Aloor Village, Ernakulam Dist., Kerala.
- 23.2 MWp of Structure, Module erection, DC scope work such as cable laying and termination of 4 & 185 Sq.mm, trench excavation, back filling, Exothermic earthing for structure, equipment, Installation and termination of LA, Scada, WMS. Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Renew Power (SECI 3)at Devikot village, Near Jaisalmer, Jaisalmer Dist., Bikaner Dist., Rajasthan.
- 22.3 MWp of Supply & Installation of ADDS OFC cable and required hardware's for the Overhead laying of ADDS cable from Plant to Substation for Aditya Birla Solar at Ramdurg Village, Belagavi Dist., Karnataka.
- 11.5 MWp of Structure, Module erection, DC scope work such as cable laying and termination of 4 & 185 Sq.mm, trench excavation, back filling, Exothermic earthing for structure, equipment, Installation and termination of LA, Scada, WMS. Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for MSEDCL2-Renew Power at Lala village, Near Jaisalmer, Jaisalmer Dist., Rajasthan.



- ▼ 18.75 MWp of Installation of Structure, Module erection, DC scope work such as cable laying and termination of LT & HT Cable, Trench excavation, Back filling, Earthing for structure, equipment, Installation and termination of LA, Scada, WMS. Unloading all materials from the trucks, Storage and Internal movement from store yard to required work premises for LNT ECC Ltd., Ettayapuram Village, Near Kovilapatti, Tuticorin District, Tamilnadu.
- 10 MWp of Structure, Module erection, DC scope work such as cable laying and termination of 4 & 185 Sq.mm, trench excavation, back filling, Exothermic earthing for structure, equipment, Installation and termination of LA, Scada, WMS. Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Fourth Partner Energy, Solaris Electrical Pvt.Ltd., at Thalikoti Village, Bijapur Dist., Karnataka.
- 2.69 MW Sheet roof turnkey project such as Marking, Clamp fixing, , MMS erection, Module placing along with DC cabling & AC cabling, Construction of earth pit chambers, Installation of Battery banks, AC & DC equipment's, Unloading and loading materials from the stores to roof wherever required of respective materials for Fourth Partner Energy, Peddapuram, Near Rajmundry, A.P.
- Supply of ACDB panels for FA Infra & Renewables, Near Bagepalli, Chikkaballapura Dist., Karnataka.



## Our Market Summary For the Roof Top

- ✓ 2.2 MW of Roof top & Sheet roof project of End to end works such as Construction of Ballast foundations, MMS erection, Module placing along with DC cabling & AC cabling, Construction of earth pit chambers, Installation of Battery banks, AC & DC equipment's, Unloading and loading materials from ground to Roof wherever required respective materials for Nuevosol, At Udumalpet Town, Tirupur Dist.
- ▼ 1Mwp of Supply and Construction of RCC foundation blocks for Mounting Structure, Roof mounting Structure erection and Module placing for Nuevosol Energy Pvt. Ltd. At Amity University, Noida, India.
- 1.32 MW Roof top project of End to end works such as Construction of blocks, MMS erection, Module placing along with DC cabling & AC cabling, Construction of earth pit chambers, Installation of Battery banks, AC & DC equipment's, Unloading and loading materials from ground to Roof wherever required respective materials for Ilios Power, Tirupathi, A.P.
- 2.69 MW Sheet roof turnkey project such as Marking, Clamp fixing, MMS erection, Module placing along with DC cabling & AC cabling, Construction of earth pit chambers, Installation of Battery banks, AC & DC equipment's, Unloading and loading materials from ground to Roof wherever required respective materials for Fourth Partner Energy, Peddapuram, Near Rajmundry, A.P.



# Ongoing Projects

- ✓ 27 MW of Supply and Construction of Pile foundation, Structure, Module erection, DC scope work such as cable laying and termination of 4 & 240 Sq.mm, trench excavation, back filling, earthing for structure, equipment, Installation and termination of LA, Scada, WMS. Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Asian Fab Tec Ltd., at Havari District, Karnataka.
- 10 MWp of Structure, Module erection, DC scope work such as cable laying and termination of 6 & 300 Sq.mm, trench excavation, back filling, Exothermic earthing for structure, equipment, Installation and termination of LA, Scada, WMS. Unloading all materials from the trucks, Storage and Internal movement from store yard to required workplace for Fourth Partner Energy, Solaris Electrical Pvt.Ltd., at Atharga Village, Bijapur Dist., Karnataka.
- ▼ For 2 MW Of Soil Investigation Test for Neo-Green Power, Near Jagalur, Chitradurga Dist., Karnataka.



## Our Clients

- ✓ M/s. L&T ECC
- ✓ M/s. Enfinity Solar Solutions Pvt. Ltd.
- M/s. Solar Semiconductor Power Company (India) Pvt. Ltd.
- ✓ M/s. Lanco Pvt. Ltd.
- ✓ M/s. Tata BP Solar (I) Ltd.
- ✓ M/s. BHARAT HEAVY ELECTRICALS LIMITED
- ✓ M/s. Nuevosol Energy Pvt. Ltd.
- M/s. Tata International Limited
- ✓ M/s. Vikram Solar Pvt. Ltd.
- ✓ M/s. Stering & Wilson Pvt. Ltd.
- ✓ M/s. Mahindra Susten Pvt. Ltd.
- ✓ M/s. Pebs Pennar Pvt. Ltd.
- M/s. Insolare Pvt. Ltd.
- M/s. Mytrah Energy (India) Pvt. Ltd.
- ✓ M/s. Greenko Energy Pvt. Ltd.
- ▼ M/s. Ganges Internationale Pvt. Ltd.



- ✓ M/S. Godrej & Boyce Mfg. Co. Pvt.Ltd.
- M/S. Elina Solutions Pvt. Ltd.
- M.S. Juwi India Pvt. Ltd.
- ✓ M/S. Solis Engineering LLP.
- ✓ M/S. Grasim Industries Ltd., (Aditya Birla Groups)
- ✓ M/S. Ecoren Energy Pvt. Ltd.
- M/S. Ilios Power Pvt. Ltd.
- M/S. Renew Solar Energy Private Limited
- M/S. Asian Fab Tec Ltd.
- ✓ M/S. MAIFAIR RENEWABLE (OPG Groups) Pvt. Ltd.
- ✓ M/S. Solaris Electrical Pvt. Ltd.
- M/S. Fourth Partner Energy Pvt. Ltd.
- M/S. FA Infra & Renewables
- ✓ M/S. Neo-Green Power





## Competition

✓ Our Company takes each and every opportunity to develop with the emerging technology time to time and we ourselves considers as competitor in the market and improve the output quality in our services thus providing best services to the customer.







- ✓ We take each risk as an opportunity to announce our presence. We did project at Chhattisgarh where the team has done extremely well to complete the project within time in odd conditions.
- This project rewarded in such a way that it built great confidence in our team that we can perform anywhere around the globe and any kind of project.



### Office Address

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# Thank you